

**CITY OF MIRAMAR
PROPOSED CITY COMMISSION AGENDA ITEM**

Meeting Date: March 4, 2026

Presenter's Name and Title: Ricardo Simonis, Assistant Director of Information Technology

Prepared By: Dylan Mahadeo, Help Desk Manager

Temp. Reso. Number: 8606

Item Description: Temp. Reso. #R8606 APPROVING THE LEASE AGREEMENT WITH DELL FINANCIAL SERVICES LP THROUGH THE UTILIZATION OF THE STATE OF FLORIDA CONTRACT NO. 43210000-23-NASPO-ACS, FOR THE LEASE OF 31 DESKTOPS AND 400 LAPTOP COMPUTERS IN A TOTAL AMOUNT NOT-TO-EXCEED \$624,000 OVER A THREE-YEAR PERIOD, WHICH INCLUDES AN AMOUNT NOT-TO-EXCEED \$52,000 FOR FISCAL YEAR 2026, AND WILL NEED TO INCLUDE A ONE-TIME PAYMENT NOT TO EXCEED \$30,000 FOR DEPLOYMENT SERVICES WITH UNITED DATA TECHNOLOGIES; AUTHORIZING THE CITY MANAGER TO EXECUTE THE APPROPRIATE LEASE DOCUMENTS. (Ricardo Simonis, Assistant Director of Information Technology)

Consent Resolution Ordinance Quasi-Judicial Public Hearing

Instructions for the Office of the City Clerk: None.

Public Notice – As required by the Sec. ____ of the City Code and/or Sec. ____, Florida Statutes, public notice for this item was provided as follows: on _____ in a _____ ad in the _____; by the posting the property on _____ and/or by sending mailed notice to property owners within _____ feet of the property on _____
(fill in all that apply)

Special Voting Requirement – As required by Sec. _____, of the City Code and/or Sec. _____, Florida Statutes, approval of this item requires a _____ (unanimous, 4/5ths etc.) vote by the City Commission.

Fiscal Impact: Yes No

REMARKS: Funding in the amount of \$52,000 is budgeted in the Information Technology Fund, GL Account 504-58-582-516-000-604404, leased computers for FY26 and will need to include a one-time payment not to exceed \$30,000 for deployment services with United Data Technologies; authorizing the City Manager to execute the appropriate lease documents. As this is a three-year contract, approval of this item will require funding to be appropriated in future budgets.

Content:

- **Agenda Item Memo from the City Manager to City Commission**
- **Resolution TR8606**
- **Attachment(s)**
 - **Attachment 1: Dell Proposal W PPT**



**CITY OF MIRAMAR
INTEROFFICE MEMORANDUM**

TO: Mayor, Vice Mayor, & City Commissioners

FROM: Dr. Roy L. Virgin, City Manager 

BY: Clayton Jenkins, Director of Information Technology

DATE: February 26, 2026

RE: Temp. Reso. No. 8606 approving expenditures for the lease of 31 desktops and 400 laptop computers, from Dell Financial Services, L.L.C., in an amount not-to-exceed \$624,000 over a three-year period, which includes an amount not-to-exceed \$52,000 for FY26, and will need to include a one-time payment not to exceed \$30,000 for deployment services with United Data Technologies; authorizing the City Manager to execute the appropriate lease documents. from the date of execution

RECOMMENDATION: The City Manager recommends approval of Temp. Reso. No. 8606 for the lease of 31 desktops, and 400 laptop computers from Dell Financial Services, LLC (“DFS”), the successor of Dell Financial Services LP (“Dell”), in an amount not-to-exceed \$624,000 over a three-year period, which includes an amount not-to-exceed \$52,000 for Fiscal Year 2026 (“FY26”), and will need to include a one-time payment not to exceed \$30,000 for deployment services with United Data Technologies (“UDT”) from the date of execution under the existing Master Lease Agreement with Dell utilizing the State of Florida Contract No. 43210000-23-NASPO-ACS.

ISSUE: City Commission approval is required for expenditures exceeding \$75,000, in accordance with City Code Section 2-412 (a)(1).

BACKGROUND: On November 15, 2000, the City adopted Reso. No. 01-35, approving the execution of a Master Lease Agreement (the “Lease”) with Dell, the predecessor in interest to DFS, for the lease of Dell computer equipment.

Since the execution of the Lease, the City has used the Lease to purchase computer equipment as part of its Annual Computer Replacement Program (“ACRP”), which requires the replacement of all the City’s computer technology on a regular three-year

schedule. Replacing one-third of the City's computer equipment every year helps the City achieve its best practices and green initiatives, providing overall cost savings by reducing maintenance costs, replacing obsolete technology, ensuring software compatibility, and meeting the needs of the City's personnel. The lease of this equipment through the ACRP further allows for computer acquisitions to be centralized and monitored by the IT Department, eliminating the need for individual departments to determine replacement and upgrade needs. At the termination of the three-year period, DFS will provide asset recovery services and dispose of the equipment in an environmentally responsible manner at no additional cost.

With changing working conditions, mobile workstations are crucial for maintaining productivity and providing the City with greater flexibility in emergency situations and in today's constantly evolving work environment.

DISCUSSION: As the current three-year lease expires June 30, 2026, a new lease agreement is required to replace the equipment from the prior lease. Some benefits of leasing technology equipment include flexible, predictable payment terms, lower up-front costs, and protection against obsolescence and compatibility issues. Discounted pricing will be provided through the utilization of State of Florida Contract No. 43210000-23-NASPO-ACS, which includes a price schedule negotiated by the State of Florida. Per City Code Section 2-413(6), utilization of this contract exempts this lease of equipment from competitive bidding requirements.

Pursuant to the Lease and DFS's proposal, the City will lease 31 desktop computers and 400 laptop computers for a three-year term, paid in 12 quarterly installments of \$52,000. The total lease cost will not exceed \$580,000 over the three-year period, including a not-to-exceed amount of \$52,000 for FY26, and includes a one-time payment not-to-exceed \$30,000 for deployment services provided by UDT. All amounts include the state-mandated personal property lease tax, estimated at \$3,289.11 per quarter. The City Manager recommends City Commission approval of the lease agreement with DFS, in an amount not-to-exceed \$624,000 over the three-year period from the date of execution.

ANALYSIS: Funding to support FY2026 Annual Computer Replacement Program is appropriated in the Information Technology FY26 budget, GL Account 504-58-582-516-000-604404, Leased Computers.

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**CITY OF MIRAMAR
MIRAMAR, FLORIDA**

RESOLUTION NO. _____

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF MIRAMAR, FLORIDA, APPROVING THE LEASE AGREEMENT WITH DELL FINANCIAL SERVICES LP THROUGH THE UTILIZATION OF THE STATE OF FLORIDA CONTRACT NO. 43210000-23-NASPO-ACS, FOR THE LEASE OF 31 DESKTOPS AND 400 LAPTOPS, IN A TOTAL AMOUNT NOT-TO-EXCEED \$624,000 OVER A THREE-YEAR PERIOD, WHICH INCLUDES AN AMOUNT NOT-TO-EXCEED \$52,000 FOR FY26, AND WILL NEED TO INCLUDE A ONE-TIME PAYMENT NOT TO EXCEED \$30,000 FOR DEPLOYMENT SERVICES WITH UNITED DATA TECHNOLOGIES; AUTHORIZING THE CITY MANAGER TO EXECUTE AN APPROPRIATE AGREEMENT; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City strives to maintain computer equipment and technology that provides the most effective and efficient services for City staff and residents; and

WHEREAS, the City has implemented an Annual Computer Replacement Program consistent with its best practices and green initiative, which provides for the replacement of the City's computer technology over a three-year cycle; and

WHEREAS, the replacement of one-third of the City's computer technology per calendar year reduces the need for equipment maintenance, replaces obsolete technology, ensures software compatibility, and meets the ongoing needs of the City's personnel; and

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WHEREAS, on November 15, 2000, the City Commission adopted Reso. No. 01-35, approving a Master Lease Agreement (the “Lease”) with Dell Financial Services LP, the predecessor in interest to Dell Financial Services, LLC (“DFS”); and

WHEREAS, the equipment previously leased under the Lease Agreement pursuant to the Annual Computer Replacement Program is being returned in accordance with the terms of the Lease Agreement, and the City desires to lease 31 desktops and 400 laptop computers in the next scheduled phase of the Annual Computer Replacement Program; and

WHEREAS, City Code Section 2-413(6) exempts from competitive bidding requirements of commodities procured utilizing other governmental agencies’ contracts where the commodities are the subject of a price schedule negotiated by the State of Florida; and

WHEREAS, the State of Florida has negotiated a price schedule with a DFS-related entity through State of Florida Contract No. 43210000-23-NASPO-ACS, which provides for the lease of computer equipment from DFS at discounted rates; and

WHEREAS, pursuant to City Code Section 2-412(a)(1), City Commission approval is required for expenditures exceeding \$75,000 per year to a single vendor; and

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WHEREAS, DFS has offered to lease the City 31 desktop computers and 400 laptop computers for three years under the Lease Agreement with DFS's predecessor in interest, utilizing State of Florida Contract No. 43210000-23-NASPO-ACS, to be paid for by the City over the course of three years in 12 quarterly installments, in a total amount not-to-exceed \$624,000 over the three-year lease term, including an amount not-to-exceed \$52,000 for FY26, and will need to include a one-time payment not to exceed \$30,000 for deployment services with United Data Technologies ("UDT"), which amount includes a state-mandated personal property lease tax in the amount of \$3,289.11 per quarter; and

WHEREAS, the City Manager recommends approval of the expenditures for the lease of 31 desktops and 400 laptop computers from DFS pursuant to the City's existing Master Lease Agreement with DFS's predecessor in interest, utilizing State of Florida Contract No. 43210000-23-NASPO-ACS, in a total amount not-to-exceed \$624,000 over the three-year lease term, including an amount not-to-exceed \$52,000 for FY26, and will need to include a one-time payment not to exceed \$30,000 for deployment services with UDT; and

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WHEREAS, the City Commission deems it to be in the best interest of the residents and citizens of the City of Miramar to approve the expenditures for the lease of 31 desktops and 400 laptop computers from DFS in a total amount not-to-exceed \$624,000 over the three-year lease term, including an amount not-to-exceed \$52,000 for FY26, and will need to include a one-time payment not to exceed \$30,000 for deployment services with UDT, pursuant to the City's existing Master Lease Agreement with DFS's predecessor in interest and utilizing State of Florida Contract No. 43210000-23-NASPO-ACS.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF MIRAMAR, FLORIDA, AS FOLLOWS:

Section 1: That the foregoing "**WHEREAS**" clauses are ratified and confirmed as being true and correct and made a specific part of this Resolution.

Section 2: That it approves the expenditures for the lease of 31 desktops, and 400 laptop computers from Dell Financial Services, LLC in a total amount not-to-exceed \$624,000 for a three-year period, including an amount not-to-exceed \$52,000 for FY26, and will need to include a one-time payment not to exceed \$30,000 for deployment services with UDT.

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Section 3: That the City Manager is authorized to execute all appropriate documents to effectuate the lease of this equipment, subject to the approval of the City Attorney as to form and legal sufficiency.

Section 4: That the appropriate City officials are authorized to do all things necessary and expedient in order to carry out the aims of this Resolution.

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PASSED AND ADOPTED this _____ day of _____, _____.

Mayor, Wayne M. Messam

Vice Mayor Yvette Colbourne

ATTEST:

City Clerk, Denise A. Gibbs

I HEREBY CERTIFY that I have approved
this RESOLUTION as to form:

City Attorney,
Austin Pamies Norris Weeks Powell, PLLC

<u>Requested by Administration</u>	<u>Voted</u>
Commissioner Maxwell B. Chambers	_____
Commissioner Avril Cherasard	_____
Vice Mayor Yvette Colbourne	_____
Commissioner Carson Edwards	_____
Mayor Wayne M. Messam	_____

Reso. No. _____



Prepared For:

CITY OF MIRAMAR

Dell quotes for this refresh are using Dell Florida 2023 NASPO ValuePoint Computer Equipment Agreement No. 43210000-23-NASPO-ACS

TR 8606 - Attachment 1

February 19, 2026

Thank you for giving Dell Financial Services L.L.C. ("DFS") the opportunity to provide a technology financing solution. Enclosed is a financing proposal for your new technology needs. We look forward to discussing this opportunity in further detail with you. If you have any questions, please contact me at the phone number or email address below.

Proposal Expiration Date: March 11, 2026

Term	36	Term	36
Option	Rotation	Option	FMV
Payments:	Quarterly	Payments:	Annual
Consolidation:	Monthly	Consolidation:	Monthly
Payments Due:	Advance	Payments Due:	Advance
Interim Rent:	None	Interim Rent:	None
Rate Factor	12 Quarterly Payments	Rate Factor	3 Annual Payments
COQO-86285	\$2,512.69	0.29851	\$9,929.34
COQO-86284	\$10,027.26	0.29851	\$39,624.52
COQO-86286	\$8,154.01	0.29851	\$32,222.06
COQO-86292	\$27,726.20	0.29851	\$109,565.11
Personal Property Tax Management Fee	\$3,490.82	0.021785	\$13,963.90
TOTALS	\$51,910.97		\$205,304.93

Quote Number	Summary Product Description	Product Price	Qty	Extended Price	Rate Factor	12 Quarterly Payments
COQO-86285	PUBLIC LAB DELL PRO MICRO qty 31	\$1,073.00	31	\$33,263.00	0.07554	\$2,512.69
COQO-86284	POLICE SAFETY DELL PRO RUGGED 14 qty 49	\$2,709.00	49	\$132,741.00	0.07554	\$10,027.26
COQO-86286	POWER USER DELL PRO MAX 16 PREMIUM qty 33	\$3,271.00	33	\$107,943.00	0.07554	\$8,154.01
COQO-86292	STANDARD USER DELL PRO 14 PLUS qty 310	\$1,184.00	310	\$367,040.00	0.07554	\$27,726.20
	Personal Property Tax Management Fee			\$0.00	0.005446	\$3,490.82
	TOTALS			\$640,987.00		\$51,910.97

3 Year FMV Lease | Quarterly Payments at -6.99% | Annual Payments at -10.61% | PPT Rates are estimates

Leasing and financing provided by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell and the Dell logo are trademarks of Dell Inc. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of financing. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorata payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation.

End of Term Options:

Technology Rotation:

- Exercise the option to purchase the products at the then fair market value.
- Return all products to lessor at the lessee's expense.
- Renew the lease on a month to month or fixed term basis.

Brandi Methvin Burke
 Financial Account Manager - Florida
 Dell | Dell Financial Services
 512-720-5774
Brandi.Methvin@Dell.com

Additional Information:

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. **If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract.** If Lessee provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a **personal property tax** on leased equipment, and if DFS pays that tax under your lease structure, **Lessee must reimburse DFS for that tax expense in connection with the Lessee's lease.**

PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity and description of the equipment. Please be sure to indicate that the PO is for a lease order and shows the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

INSURANCE: The risk of loss on the equipment is borne solely by the Lessee. Lessee shall be required to purchase and maintain during the Term (i) comprehensive public liability insurance naming Lessor as additional insured; and (ii) "all-risk" physical damage insurance in a minimum amount of the Purchase Price, naming DFS as first loss payee.

APPROPRIATION COVENANT: The Lease will contain an appropriation of funds clause. The Lessee will covenant that it shall do all things legally within its power to obtain and maintain funds from which the payments may be paid.

DOCUMENTATION: In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to, opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation. Upon expiration, lease rates may be changed in the event that market rates change.