CITY OF MIRAMAR PROPOSED CITY COMMISSION AGENDA ITEM

REMARKS: Insight Public Sector total expenditure amount of \$319,043 is expended as follows: Mark43 in the amount of \$234,401 will be paid from GL account 001-20-201-521-000-603425 (Software License and Maintenance). Netmotion in the amount of \$36,932 will be paid from GL account 001-20-208-529-000-603150 (Information Technology Services). Inkforce in the amount of \$26,710 will be paid from GL account 001-20-208-529-000-603150. Flock Camera Subscription in the amount of \$21,000 will be paid from GL account 001-20-208-529-000-603150.

Content:

- Agenda Item Memo from the City Manager to City Commission
- Resolution TR8514
- Attachment(s)
 - Attachment 1: Insight Public Sector Invoice #1101246018
 - Attachment 2: Insight Public Sector Invoice #1101229663
 - Attachment 3: Insight Public Sector Quote #0228550174
 - Attachment 4: Insight Public Sector Quote #0228263490
 - Attachment 5: Insight Public Sector Quote #0228729841



CITY OF MIRAMAR INTEROFFICE MEMORANDUM

TO:

Mayor, Vice Mayor, & City Commissioners

FROM:

Dr. Roy L. Virgin, City Manager

BY:

Delrish L. Moss, Chief of Police

DATE:

October 30, 2025

RE:

Temp. Reso. No. 8514 approving the purchase of software renewal and maintenance services from Insight Public Sector Inc, in the amount of

\$319,043 in FY 26, utilizing Omnia Partners Contract #23-6692-03

RECOMMENDATION: The City Manager recommends approval of Temp. Reso. No. 8514, approving the purchase of software renewal and maintenance services from Insight Public Sector Inc., in the amount of \$319,043 in FY26, Utilizing Omnia Partners contract #23-6692-03.

ISSUE: Pursuant to Section 2-412 (a)(1) of the City Code, City Commission approval is required for expenditures exceeding \$75,000 by a single department from the same vendor in a single fiscal year.

BACKGROUND: The Police Department Records Management System ("RMS") serves as the main repository for all Criminal Justice Information ("CJI") processed and stored by the police department. Federal Bureau of Investigation ("FBI") and Florida Department of Law Enforcement ("FDLE") policies, the Code of Federal Regulations, Florida Statutes Sections 943.045-943.056, and law enforcement standards mandate that the police department oversee and allocate budget resources to ensure effective management, control, and security oversight of sensitive criminal justice data and networks. In line with the U.S. Department of Justice Federal Bureau of Investigation Criminal Justice Information Services Security Policy, the police department must establish and enforce of computers, policies governing the operation networks. telecommunications terminals used for processing, storing, or transmitting CJI, and must ensure the delivery of priority services vital to the criminal justice community. Additionally,

the police department is responsible for verifying that all contracts for law enforcement technology systems and services comply with all relevant federal, state, and local laws, regulations, and policies.

Below are the various software licenses that will be procured.

Software	FY 2026	Amount	Omnia Coop Contract		
Mark43	October - February	\$58,601	23-6692-03		
Mark43	February - September	\$175,800	23-6692-03		
Netmotion	October - September	\$36,932	23-6692-03		
InkForce	October - September	\$26,710	23-6692-03		
Flock	October - September	\$21,000	23-6692-03		
Total		\$319,043			

ANALYSIS: Insight Public Sector's total expenditure of \$319,043 is allocated as follows:

- Mark43 \$234,401, to be paid from GL account 001-20-201-521-000-603425 (Software License and Maintenance).
- NetMotion \$36,932, to be paid from GL account 001-20-208-529-000-603150 (Information Technology Services).
- Inkforce \$26,710, to be paid from GL account 001-20-208-529-000-603150 (Information Technology Services).
- Flock Camera Subscription \$21,000, to be paid from GL account 001-20-208-529-000-603150 (Information Technology Services).

Temp. Reso. No. 8514 9/16/25 10/28/25

CITY OF MIRAMAR MIRAMAR, FLORIDA

RESC	LUTIC	N NO.	

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF MIRAMAR, FLORIDA, APPROVING THE PURCHASE OF SOFTWARE RENEWAL AND MAINTENANCE SERVICES FROM INSIGHT PUBLIC SECTOR INC., IN THE AMOUNT OF \$319,043 IN FY26, UTILIZING OMNIA PARTNERS CONTRACT #23-6692-03. AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, pursuant to City Code Section 2-412(a)(1), approval of the City Commission is required for a purchase or combined purchases by a single City department of commodities or services estimated to exceed \$75,000 from the same person or entity in a fiscal year; and

WHEREAS, the Police Department Records Management System ('RMS') is the primary repository for all Criminal Justice Information ("CJI") processed and stored by the Police Department, and federal and state regulations, including FBI and FDLE policies, the Code of Federal Regulations, and Florida Statutes Sections 943.045–943.056, require the Department to maintain strict management control and security oversight of such sensitive criminal justice data and networks; and

WHEREAS, pursuant to the U.S. Department of Justice Federal Bureau of Investigation Criminal Justice Information Services ("CJIS") Security Policy, the Police Department is required to set and enforce policies governing the operation of computers, networks, circuits, and telecommunications terminals used to process, store, or transmit CJI, and to ensure that all law enforcement technology system contracts comply with all applicable federal, state, and local laws, regulations, and policies; and

Reso.	No.		

Temp. Reso. No. 8514

9/16/25

10/28/25

WHEREAS, the City Manager recommends approval of Temp. Reso. No. #8514,

approving the purchase of software renewal and maintenance services from Insight

Public Sector Inc., in the amount of \$319,043 in FY26, Utilizing Omnia Partners contract

#23-6692-03.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF

MIRAMAR, FLORIDA AS FOLLOWS:

Section 1: That the foregoing "WHEREAS" clauses are ratified and confirmed as

being true and correct and made a specific part of this Resolution.

Section 2: That it approves the expenditure of \$319,043 for the purchase of

software license renewals and maintenance services from Insight Public Sector, Inc.,

through the utilization of the Omnia Partners Cooperative Purchasing Agreement No. 23-

6692-03.

Section 3: That it authorizes the City Manager to approve and execute the

purchase of software license renewals and maintenance services from Insight Public

Sector, Inc., in the amount of \$319,043, through the utilization of the Omnia Partners

Cooperative Purchasing Agreement No. 23-6692-03.

Section 4: That this Resolution shall take effect immediately upon adoption.

Reso. No. _____

2

Temp. Reso. No. 8514 9/16/25 10/28/25

PASSED AND ADOPTED this	day of,,	
	Mayor, Wayne M. Messam	
	Vice Mayor, Yvette Colburne	
ATTEST:		
City Clerk, Denise A. Gibbs	_	
I HEREBY CERTIFY that I have approv this RESOLUTION as to form:	ved	
City Attorney, Austin Pamies Norris Weeks Powell, PL	LC	
	Requested by Administration Commissioner Maxwell B. Chambers Commissioner Avril Cherasard Vice Mayor Yvette Colbourne Commissioner Carson Edwards Mayor Wayne M. Messam	/oted





Ship To 21098990

Page 1 of 2

Miramar Police Department PO 251230 11765 City Hall Promenade Miramar FL 33025



Invoice

Invoice No. 1101246018	Date 07-FEB		Sales Order No. 337482369	Account No. 10153817	Payment 1 Net 30 d		Due Date 09-MAR-2025	Sales Rep Name Ricardo Pryor		Account Clerk: Bernadette Gonzales
PO No. 251230		MAF	PO Release N RK43 YEAR 5 RENEV		Contract No	-	State Contract N	No.		hip Via c Delivery/ESD
FEIN: 36-3949000		E	15 1	Service Orde	er No	Service	e Rep Name		Original Inv	oice No

Electronic Invoicing: Click here to register.

Material Material Description		Material Description	Qty	Unit Price Extended Price		
102	0300-RNWL-1YR-MRPS	MARK43 YEAR 5 PAYMENT 75% MIRAMAR - PUBL	1	175,804.61	175,804.61	

MARK43 YEAR 5 PAYMENT 75% MIRAMAR - PUBL

IPS Catalog

13-FEB-2025 - 12-FEB-2026 Service Only

Coverage Dates: License Type: Media Type:

ESD

OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(#23-6692-03)

List Price: 203334.99 Discount: 13.539%

> **Sub Total Ttl Freight Charge Total Amount Due** Currency

175,804.61 0.00 175,804.61 USD

(T) Denotes taxable item

* Denotes non-shippable item



Please Remit To:

Insight Public Sector, Inc. P.O. Box 731072 DALLAS TX 75373-1072

Send address changes to addresschange@insight.com For proper credit, please return this portion with payment.

Bill to:

10153817

Company Miramar - Public Safety **ACCOUNTS PAYABLÉ** 2300 CIVIC CENTER PL MIRAMAR FL 33025-6577 Ship To 21098990

Miramar Police Department PO 251230 11765 City Hall Promenade Miramar FL 33025

ACCOUNT NO	10153817
INVOICE DATE	07-FEB-2025
INVOICE NUMBER	1101246018
BALANCE DUE	175,804.61
Amount Paid	
CURRENCY	USD

Please remit electronically to: Insight Public Sector, Inc. c/o JPMorgan Chase Account: 816365761

Swift code: chasus33 Wire ABA: 021000021 ACH ABA: 124001545

Ship To 21098990



Miramar Police Department PO 251230 11765 City Hall Promenade Miramar FL 33025

Invoice

Invoice No. 1101246018	Date: 07-FEB-2025	Sales Order No. 337482369	Account No. 10153817	Payment 1 Net 30 d		Due Date 09-MAR-2025	Sales Rep Name Ricardo Pryor	Account Clerk: Bernadette Gonzales
PO No. 251230	MA	PO Release N RK43 YEAR 5 RENE		Contract No	. St	ate Contract No.	. Ship Vla Electronic Delivery/ESD	
FEIN: 36-39490	000		Service Orde	er No	Service	Rep Name	Original Invoice No	

Material Material Description Qty	y Unit Price Extended Price
-----------------------------------	-----------------------------

THANK YOU FOR YOUR ORDER. FOR ALL INQUIRIES PLEASE CALL 800-934-4477.

The Terms and Conditions and Return Policy and Procedures set forth on www.ips.insight.com/TermsandConditions are specifically incorporated herein unless purchase is being made pursuant to a separate written agreement in which case the terms of the separate written agreement shall govern.



AP INVOICES



Miramar Police Department 250775 11765 City Hall Promenade PO 240859 Miramar FL 33025 Page 1 of 2



Invoice

Invoice No. 1101229663	Date 09-DEC-	·	Sales Order No. 337126065	Account No. 10153817	'	i t Terms O days	Due Date 08-JAN-2025	Sales Rep Name Ricardo Pryor		Account Clerk: Bernadette Gonzales
PO No. 250775		(PO Release N GCASOLUTIONS RE		Contract	No.	State Contract I	lo.	_	hip Via c Delivery/ESD
FEIN: 36-3949000				Service Orde	er No	Servic	e Rep Name	Rep Name Original Invoice No		oice No

Electronic Invoicing: Click here to register.

Material	Material Description		Qty	Unit Price Ex	ctended Price
· CGA-CGPM-MPD	CALVIN, GIORDANO & A IPS Catalog	SSOCIATES INC CET/GI	1	26,710.82	26,710.82
		1-OCT-2024 - 30-SEP-2025 cription License			
	OMNIA PARTNERS (COR List Price: 30246.99 Discount: 11.691%				

 Sub Total
 26,710.82

 Ttl Freight Charge
 0.00

 Total Amount Due
 26,710.82

 Currency
 USD

(T) Denotes taxable item

* Denotes non-shippable item



Please Remit To:

Insight Public Sector, Inc. P.O. Box 731072 DALLAS TX 75373-1072

Send address changes to addresschange@insight.com
For proper credit, please return this portion with payment.

Bill to:

10153817

Company Miramar - Public Safety ACCOUNTS PAYABLE 2300 CIVIC CENTER PL MIRAMAR FL 33025-6577

Ship To 21098990

Miramar Police Department 250775 11765 City Hall Promenade PO 240859 Miramar FL 33025

ACCOUNT NO	10153817
INVOICE DATE	09-DEC-2024
INVOICE NUMBER	1101229663
BALANCE DUE	26,710.82
Amount Paid	
CURRENCY	USD

Please remit electronically to: Insight Public Sector, Inc. c/o JPMorgan Chase Account: 816365761 Swift code: chasus33

Swift code: chasus33 Wire ABA: 021000021 ACH ABA: 124001545

Ship To 21098990

Insight. Tr.

Miramar Police Department 250775 11765 City Hall Promenade PO 240859 Miramar FL 33025

Invoice

Invoice No. 1101229663	Date: 09-DEC-2024	Sales Order No. 337126065	Account No. 10153817	1 1	nt Terms 0 days	Due Date 08-JAN-2025	Sales Rep Name Ricardo Pryor	Account Clerk: Bernadette Gonzales
PO No. 250775		PO Release N GCASOLUTIONS RE		Contract	No.	State Contract No.		Via Delivery/ESD
FEIN: 36-39490	000		Service Orde	er No	Servi	ce Rep Name	Original Inv	oice No

	Material	Material Description	Qty	Unit Price Extended Price	
--	----------	----------------------	-----	---------------------------	--

THANK YOU FOR YOUR ORDER. FOR ALL INQUIRIES PLEASE CALL 800-934-4477.

The Terms and Conditions and Return Policy and Procedures set forth on www.ips.insight.com/TermsandConditions are specifically incorporated herein unless purchase is being made pursuant to a separate written agreement in which case the terms of the separate written agreement shall govern.

Docusign Envelope ID: E8C68290-4A6C-48A1-BB27-670453EF49B4



INSIGHT PUBLIC SECTOR, INC. 2701 E INSIGHT WAY CHANDLER AZ 85286-1930 Tel: 800-467-4448 Page 1 of

of 2

Account name: 10153817

COMPANY MIRAMAR - PUBLIC SAFETY ACCOUNTS PAYABLE 2300 CIVIC CENTER PL MIRAMAR FL 33025-6577

SHIP-TO

MIRAMAR POLICE DEPARTMENT 11765 CITY HALL PROMENADE

MIRAMAR FL 33025

Quotation

Quotation Number: 0228550174

Document Date PO Number

: 17-JUN-2025

PO Number PO Release

Sales Rep

Email

: FLOCK 7 FALCON RENEWAL

: Ri

: Ricardo Pryor : RICARDO.PRYOR@INSIGHT.COM

Phone : Sales Rep 2 :

: +14804096992 : Margery Murphy

Phone : +19374159418

Email : MARGERY.MURPHY@INSIGHT.COM

We deliver according to the following terms:

Payment Terms

: Net 30 days

Ship Via

: Electronic Delivery : FOB DESTINATION

Terms of Delivery Currency

: USD

Customer understands, accepts and agrees that this purchase is subject to Flock Safety's End User License Agreement, available at: https://www.flocksafety.com/terms-and-conditions-eula. By issuing Insight a PO for this quote, Customer agrees to be bound by the terms of the End User License Agreement and any special terms noted below.

TERM: 12 Months

RENEWAL TERM: 8/25/2025 - 8/24/2026

RETENTION PERIOD: 30 Days

BILLING: Project will be billed on or around 8/25/2025

Material	Material Description	Quantity	Unit Price	Extended Price
FLCK-FALCON-2-LE	FLOCK GROUP FALCON INFRASTRUCTURE-POWER + LTE), LICENSE PLATE RECOGNITION CAMERA WITH VEHICLE FINGERPRINT ** + MACHINE LEARNING SOFTWARE AND REAL-ALERTS FOR UNLIMITED USERS Coverage Dates: 25-AUG-2025 - 24-AUG-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AN SERVICES(# 23-6692-03) List Price: 3319.99 Discount: 9.638%	7 ID	3,000.00	21,000.00
4			Product Subtotal TAX	21,000.00
			Total	21,000.00

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,



Ricardo Pryor +14804096992 RICARDO.PRYOR@INSIGHT.COM Fax 4807607266

Margery Murphy +19374159418 MARGERY.MURPHY@INSIGHT.COM

To purchase under this contract, your agency must be registered with OMNIA Partners Public Sector.

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you are purchasing under an Insight Public Sector, Inc. contract vehicle, in which case, that agreement will govern.

SOFTWARE AND CLOUD SERVICES PURCHASES: If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.

HARDWARE PURCHASES: Tariffs imposed by the United States government on technology-related products may lead to cost increases for manufacturers and suppliers, who then pass these increases on to partners like Insight. Additionally, supply constraints, production delays, component shortages, and logistical pressures have contributed to cost increases and product shipment delays from manufacturers and suppliers. Insight is actively engaged with its contracting officials, suppliers, and partners to address these challenges. While we strive to honor initial price proposals and quotes, the fluid nature of the impact on manufacturer and supplier costs and product availability due to tariffs and supply disruptions could require a requote, subject to the contract terms if the purchase is being made under an Insight Public Sector, Inc. contract vehicle, before finalizing any subsequent or impacted proposals, quotes, and orders. Insight will not finalize any transaction involving a requote without the client's written consent.

Insight's online Terms of Sale can be found at the "terms-and-policies" link below. https://www.insight.com/terms-and-policies



INSIGHT PUBLIC SECTOR, INC. 2701 E INSIGHT WAY CHANDLER AZ 85286-1930 Tel: 800-467-4448

Page 1 of 2

Account name: 10153817

COMPANY

MIRAMAR - PUBLIC SAFETY **ACCOUNTS PAYABLE** 2300 CIVIC CENTER PL MIRAMAR FL 33025-6577

SHIP-TO

COMPANY

MIRAMAR POLICE DEPARTMENT

3064 N COMMERCE PKWY MIRAMAR FL 33025-3970

Quotation

Quotation Number: 0228263490 Document Date : 12-MAR-2025

PO Number

PO Release : NETMOTION RENEWAL

Sales Rep : Ricardo Prvor

: RICARDO.PRYOR@INSIGHT.COM Email

Phone : +14804096992 Sales Rep 2 : Janis McCoy

: JANIS.MCCOY@INSIGHT.COM **Email**

Phone : +18136377048

We deliver according to the following terms:

Payment Terms

: Net 30 days

Ship Via

: Electronic Delivery : FOB DESTINATION

Terms of Delivery Currency

: USD

Material	Material Description	Quantity	Unit Price	Extended Price
NMCOMPCONR	RNW-MRRETMOTION SOFTWARE, INC: FULL ACCESS TO Coverage Dates: 01-OCT-2025 - 30-SEP-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS A SERVICES(# 23-6692-03) List Price: 124.99 Discount: 13.121%	312 AND	108.59	33,880.08
NMCOMPCONE	RNW-MRIFULL ACCESS TO THE ABSOLUTE PLATFORM Coverage Dates: 01-OCT-2025 - 30-SEP-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS A SERVICES(# 23-6692-03) List Price: 140.99 Discount: 13.405%	25 AND	122.09	3,052.25
,			Product Subtotal TAX	36,932.33 0.00
			Total	36,932.33

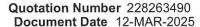
Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Ricardo Pryor +14804096992

RICARDO.PRYOR@INSIGHT.COM

Fax 4807607266



Page 2 of 2



Janis McCoy +18136377048 JANIS.MCCOY@INSIGHT.COM Fax +18136377093

To purchase under this contract, your agency must be registered with OMNIA Partners Public Sector.

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you are purchasing under an Insight Public Sector, Inc. contract vehicle, in which case, that agreement will govern. Insight's online Terms of Sale can be found at the "terms-and-policies" link below.

SOFTWARE AND CLOUD SERVICES PURCHASES: If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.

Tariffs imposed by the United States government on technology-related products may lead to cost increases for manufacturers and suppliers, who then pass these increases on to partners like Insight. Additionally, supply constraints, production delays, component shortages, and logistical pressures have contributed to cost increases and product shipment delays from manufacturers and suppliers. Insight is actively engaged with its suppliers and partners to address these challenges. While we strive to honor initial price proposals and quotes, the fluid nature of the impact on manufacturer and supplier costs and product availability due to tariffs and supply disruptions could require a requote, subject to the contract terms if the purchase is being made under an Insight Public Sector, Inc. contract vehicle, before finalizing any subsequent or impacted proposals, quotes, and orders.

https://www.insight.com/terms-and-policies



INSIGHT PUBLIC SECTOR, INC. 2701 E INSIGHT WAY CHANDLER AZ 85286-1930 Tel: 800-467-4448 Page 1 of 2

Account name: 10153817

COMPANY

MIRAMAR - PUBLIC SAFETY ACCOUNTS PAYABLE 2300 CIVIC CENTER PL MIRAMAR FL 33025-6577

SHIP-TO

COMPANY

MIRAMAR POLICE DEPARTMENT 3064 N COMMERCE PKWY

MIRAMAR FL 33025-3970

Quotation

Quotation Number: 0228729841 Document Date: 20-AUG-2025

PO Number

Sales Rep

Email

: 20-AU

PO Release

: MIRAMAR 25% PAYMENT

: Ricardo Pryor

: RICARDO.PRYOR@INSIGHT.COM

Phone : +14804096992 Sales Rep 2 : Margery Murphy

Email : MARGERY.MURPHY@INSIGHT.COM

Phone : +19374159418

We deliver according to the following terms:

Payment Terms

: Net 30 days

Ship Via Terms of Delivery : Electronic Delivery: FOB DESTINATION

Currency

: USD

Material	Material Description	Quantity	Unit Price	Extended Price
MARK432ND-MRPS	MARK43 25% RENEWAL PAYMENT Coverage Dates: 01-OCT-2025 - 12-FEB-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AN SERVICES(# 23-6692-03) List Price: 67778.99 Discount: 13.540%	1 D	58,601.54	58,601.54
			Product Subtotal TAX	58,601.54 0.00
			Total	58,601.54

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Ricardo Pryor +14804096992

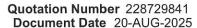
RICARDO.PRYOR@INSIGHT.COM

Fax 4807607266

Margery Murphy +19374159418

MARGERY.MURPHY@INSIGHT.COM

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https://www.insight.com/terms-and-policies